



Find a Broker Dealer

HENSCHEN & ASSOCIATES, LLC.

Independent Broker Dealer and RIA Recruiting

Our Recruiting Process

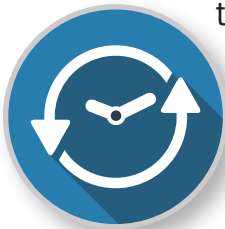
- Save Time
- Save Money
- Save Aggravation

1

Our First Call

Schedule your initial consultation call with us (30-60 minutes). We'll gather information on your practice as well as go through several open discussion

topics to get to know you better.



2

We Do the Research

Our goal is to narrow down your choices to 2-3 broker dealers or turnkey RIAs that are the best fit for your profile and needs.



3

We Discuss Researched Options

We get back to you to discuss the firms that we feel fit your criteria and bring you the most bang for your buck (20-45 minute discussion).



4

You Receive Materials and Follow-Up Calls

We ask the firms you express interest in to send you their marketing material. These firms then follow up to start a dialog in a timeframe

that works for you.



5

We Stay Onboard as Your Guide & Resource

We stay on as a resource for you, providing perspectives on questions, such as, "The firm is telling me this... is that normal in the industry or

unique to them?"



6

We Help You Assess the Offer

When you receive an offer from a broker dealer, let us know the details so we can gauge if you are getting the terms most ad-

vantageous to you.



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There is no cost for our services as we are compensated by the firm you join out of their marketing budget. Using our service has no impact on payout or what is offered to you in transition assistance.

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FindABrokerDealer.com | Objective. Candid. Discreet.